



International Conference LIFE & PENSION INSURANCE Eastern Europe • CIS • Asia

back to archive
about the conference
programme
companies - participants
photo - report

print version



Day One: Monday November 28, 2005

- 08.30 - Registration
10.00
10.00 - Opening: Key note address
10.15 **Dr. Olga Ruf-Fiedler**, Chair of the Conference, Winterthur Group, Switzerland

Plenary session 1.

«Government Regulation of Life Insurance»

Chair: Dr. Olga Ruf-Fiedler, Winterthur Group, Switzerland

- 10.15 - Greeting Letter
12.00 **Mr. Alexander Joukov**, Vice-Premier of the Government of Russian Federation, Russia
 Frameworks and International Standards for Insurance Supervision
 Mr. Jukka Rantala, Chairman of the Insurance Regulation Committee of International Actuarial Association (IAA), Finland
 The Swiss Experience with Risk-Based Supervision
 Prof. Dr. Herbert Luethy, Head of Federal Office of Private Insurance, Switzerland
Regulatory Framework and Economic Climate in Russia
 Mr. Ilya Lomakin-Roumyantsev, Head of Russian Federal Agency of Insurance Supervision, Russia
Life Insurance Development and Supervision in Ukraine
 Mr. Victor Suslov, Chairman of State Regulation Committee for Ukrainian Financial Services Market, Ukraine
Life Insurance Overview in Russia
 Mr. Alexander Torbakhov, Vice-President, Board Member of Life Insurance, Rosgosstrakh, Russia
12.00 - Coffee Break and Networking
12.20

Plenary Session 2.

«Investment climate and World Views»

Chair: Sir Ronald H. Grierson, The Blackstone Group, Europe

- 12.20 - Opening Statement
14.00 **Sir Ronald H. Grierson**, Chairman of Blackstone Europe, The Blackstone Group, United Kingdom
 Investment climate for Eastern Europe and CIS
 Mr. Jonathan Woollett, Director of EBRD - Non-Banking Financial Institutions, United Kingdom
 MetLife's Journey: Bringing Global Expertise to Local Markets
 Mr. William J. Toppeta, President of MetLife International, METLIFE, USA
European Insurance Industry – A personal View from an International Insurance Manager
 Mr. Chris Schnor, Head of MG International, Winterthur Group, Switzerland
Central and Eastern Europe & CIS Life Insurance Industry – Developments and Outlook
 Mr. Andreas Vassiliou, CEO of Life Insurance Operations, CEE of AIG/ALICO, Greece
 The Oil Boom in Russia: Does it help to also boost the Wealth Management and Life Insurance Business?
 Mr. Philipp Kindt, Executive Director of UBS - Wealth Management
14.00 - Lunch and Networking
15.15

Plenary Session 3.

«Life insurance: Local Features, Eastern Europe and CIS»

Chair: Dr. Olga Ruf-Fiedler, Winterthur Group, Switzerland

- 15.15 - [PDF Potential to Develop Russian Life Insurance Markets](#)
 16.45 **Ms. Stefanie Appel**, CFO Allianz ROSNO Life, Russia
 Assessment of Life and Pension Insurance Market in Ukraine
[Q+ Ms. Galina Tretyakova](#), Chairman of the Board, ASKA LIFE , Ukraine
[PDF Former Monopolist Transformation Case Study](#)
[Q+ Mr. Ivo Foltyn, M.B.A.](#), Director of Life Insurance, Ceska Pojistovna, Czech Republic
[PDF Life & Pension Insurance, Transformation Process: Polish Experience](#)
[Q+ Mr. Miroslav Kowalski](#), CEO for Strategic Investment, PZU SA, Poland
- 16.45 - Coffee Break and Networking
 17.05

Plenary Session 4.

«Satisfying Client Needs through Sales & Distribution»

Chair: Mr. Jacob Westerlaken, Fortis Insurance International, the Netherlands

- 17.05 - [PDF Winning the Customer in promising Life Markets](#)
 18.00 **Mr. Auke Douwe Veenstra**, Managing Director Business Development Europe Fortis Insurance International, the Netherlands
[PDF Distribution Channels Overview, Examples from Western Europe and USA](#)
[Q+ Mr. Dmitri Demidov](#), Senior Account Manager and Representative of the Life Division of MR in the CIS States, Munich Re, Germany
 Bringing Life Insurance through MLM channels
[Q+ Mr. Stanislav Gotsuliak](#), Chairman of the Board of Garant-Life, Ukraine
- 18.00 - Chair's Concluding Remarks and End of Day One
 18:15
 18.15 - Buffet lunch
 19:00

Day Two: Tuesday, November 29, 2005

- 10.00 - [PDF Opening Day Two](#)
 10.05 **Dr. Olga Ruf-Fiedler**, Chair of the Congress, Winterthur Group, Switzerland

Plenary Session 5.

«Rethinking Bancassurance

Co-Chaired by Alex Bertolotti, PricewaterhouseCoopers, and Garegin Tosunian, (RBA)

- 10.05 - [PDF Bankassurance: international outlook and local prospects](#)
 11.25 [Q+ Mr. Alex Bertolotti](#), Head of Insurance & Pensions Group, PricewaterhouseCoopers, Russia
[PDF Latest Trends in Bancassurance: Case Studies](#)
[Q+ Mr. Daniel Adamec](#), CEO of European Operations, eBao Technology, Switzerland
 Bancassurance Technologies in Life Insurance Business
[Q+ Mr. Nikolay Nicolenko](#), CEO of Insurance Group UralSib, Russia
- 11.25 - Coffee Break and Networking
 11.45

Plenary Session 6.

«Energize the Life Insurance Market with New Technologies»

Chair: Ms. Petra Wildemann, Director, Hewlett Packard, Switzerland

- 11.45 - [PDF An Innovative Approach to Support New Products and Multichannel Distribution](#)
 13.15 [Q+ Mr. Didier Beck](#), CEO of e-Center solutions, Helvetia Patria Group, Switzerland
[Q+ Mr. Nicola Stefania](#), Director of Business Development of e-Center solutions, Helvetia Patria Group, Switzerland
[PDF Energizing the Life Market – Legacy Revitalization](#)
[Q+ Mr. Brian Heale](#), Global Life Solutions Director, Sungard Sheerwood Systems, United Kingdom
[PDF Re-Engineering Life Insurance – A Case Study](#)
[Q+ Mr. Stein Fjeld](#), Executive Programme Director, SpareBank 1 LIVS og Fondsforsikring, Norway
[PDF Utilize and Adapt an Innovative Process Model as Technology Emerges](#)
[Q+ Mr. Klaus Hackbarth](#), Deputy CEO WGV and CEO RZB-Service of WGV Versicherung, Germany
[PDF The Strategic Balance from Actuarial Requirements to IT Implementation](#)
[Q+ Dr. Martin Balleer](#), Principal Consultant, FJH; Member of the Advisory Board of the

German Supervisory Authority BaFin, FJH, Germany

13:15 - Lunch and Networking
14.15

Plenary Session 7.

«Asset Management Opportunities for Life Insurers»



Co-Chaired by Alexey Savatyugin, Ministry of Finance of Russia and Vassiliy Chekulaev, Allianz ROSNO Asset Management

14.15 -  [Protection Against Reinvestment Risks of a German Life Insurer](#)
15.40  **Mr. Andre Bischoff**, Managing Director of Gerling Pensionsmanagement, Germany
 [Asset Management Practice of Life Insurers in Russia](#)
 **Mr. Vassiliy Chekulaev**, Deputy General Director, Head of FI and Corporate Sales, Allianz ROSNO Asset Management, Russia
Basic Principles and Development Perspectives of Investments in Insurance Sector
Ms. Vera Balakireva, Deputy Director of Financial Policy Department, Ministry of Finance, Russia
Risk-based Capital in Life Insurance
 **Mr. Michael Hergesell**, Deputy Director of Allianz, Russia

Closing Session 8.

«Prospect for Future»

Chair: Dr. Olga Ruf-Fiedler, Winterthur Group, Switzerland

15.40 -  [Insurance Provision – Private or Social – the Way for the Future](#)
16.00  **Prof. Dr. Peter Zweifel**, Professor of Economics, Director of the Socioeconomic Institute, University of Zurich, President of the European Group of Risk and Insurance Economists (ERGIE), the Geneva Association, Switzerland
16.00 - Chair's Concluding Remarks and End of Conference
16.15

[back to archive](#) [about the conference](#) [programme](#) [companies - participants](#) [photo - report](#)